

# Mergers & Acquisitions

## Current M&A Opportunities available across MGI Worldwide and Mackrell International

If you have an opportunity to list or would like to learn more about M&A activities, please contact Nicki Lynn at [nicki.lynn@mgiworld.com](mailto:nicki.lynn@mgiworld.com) or Keith Heddle at [keith.heddle@mackrell.net](mailto:keith.heddle@mackrell.net)

### Sell

**Sector:** Automotive  
**Location:** Solvenia

**Highlights:** VAR d.o.o. specialises in toolmaking and stamped products, exporting mainly to Germany and Austria. 2023: €13M revenue, €1.1M EBITDA, 89 employees.

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Member of Mackrell International

### Sell

**Sector:** Financial services  
**Location:** Canada

**Highlights:** Growing AI-enabled debt recovery firm, EBITDA \$3.4m. Scalable with 75% more capacity, agents are 4x > efficient than competitors. Licensed across Canada.

Alma Johns  
Bench Capital  
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Member of MGI Worldwide

### Buy/Invest

**Sector:** Mining  
**Location:** Open  
**Size:** up to AUD \$20m

**Highlights:** Mining exploration – ideally gold and copper projects. No real limits but political risk will be an issue in trying to raise funds. Ideally something more advanced than grass roots and that is close to or drill ready.

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### Invest

**Sector:** Plastics manufacturing  
**Location:** USA  
**Size:** USD \$6.25m

**Highlights:** Under LOI to acquire 50-yr old plastic products manuf w/ blue-chip customers, \$60MM in revenue and \$10MM in EBITDA target for '24. Further rollup opportunities available after initial deal.

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## Join us for the next M&A Group Calls

Wednesday 5 February 2025  
09:00 and 16:00 London GMT

Register via [mgiworld.com](http://mgiworld.com) or contact Nicki Lynn for more details