

MGI Worldwide CPAAI Member Success Story

Bulgarian-based member firm MGI Delta shares news of its successful collaboration with MGI Worldwide CPAAI Global Tech Partner, Circuit - a win-win story

Vladimir Kolmakov, Managing Partner at MGI Delta, Bulgaria, shares his firm's experience of adopting Global Tech Partner, Circuit's PBC Collaboration Platform – a win-win story as Circuit expands its reach to Bulgaria and MGI Delta is able to improve its customer value proposition.

Why did MGI Delta choose Circuit?

Circuit is a familiar sponsor at UK & Ireland Region meetings and most recently at the 2020 Virtual Global Meeting. Following Circuit's online presentation at that meeting, Vladimir Kolmakov reached out to David Heath, Managing Director and MGI Worldwide contact at Circuit.

Vladimir explains that MGI Delta is driven by the desire to provide services of the highest quality and in utmost security, and after a thorough analysis decided to entrust Circuit and its PCB (Prepared by Client) Collaboration Platform. His expectations were exceeded. Vladimir describes the platform as easy and convenient to use, both by the firm and its clients.

"Given the highly confidential nature of the industry, reliance on Circuit was an excellent investment and it provides us with a competitive edge in the market of audit services."



How do clients respond to the new platform?

Vladimir explains that MGI Delta has tested the Circuit PBC platform with some of its clients who have all expressed how happy they are with it. As a result, Vladimir is keen to share MGI Delta's experience with other member firms so that they may also benefit.

How can Circuit help your firm?

Circuit provides a complete audit trail, storing all queries in one place in the cloud and offering a 100% guarantee for the protection of all sensitive files.

Using Circuit, firms can perform high quality audits, collaborate with clients, and instantly verify assets at source. Circuit's PBC Client Collaboration platform provides MGI Worldwide CPAAI firms and their clients with a seamless collaboration experience,



offering visibility on all client engagements in one place and providing instant insight into the status of all request lists and client conversations.

The platform is incredibly simple to use. Firms simply select the request list tailored for the client or roll forward automatically from the previous year. Clients are then granted web-based access to upload requested information and communicate securely via in-app messaging.

Circuit offers powerful reporting and tracks progress automatically within its dashboard, reducing the time you would have spent tracking conversations and file versions sent by client teams in multiple locations.

How to benefit from MGI Worldwide CPAAI's partnership with Circuit

As one of our Global Tech Partners, our member firms can benefit from exclusive offers available to them.

Until 30 March 2021, Circuit is offering members a Member Group discount with 5 free Live Client Engagements with its PBC Client Collaboration Solution and a 10% discount across all products.

If your firm is finding it difficult to get documents signed in the current climate, Circuit offers a straightforward solution that means no more printing, posting or scanning – everything is done from the one location and multiple client signatories can sign from anywhere, using any device.

VIEW MEMBER GROUP DISCOUNT

www.mgiworld.com/media/2125235/mgi-offer.pdf

WATCH INTRODUCTION TO CIRCUIT WEBINAR

<https://vimeo.com/411352555>



“Given the highly confidential nature of the industry, reliance on Circuit was an excellent investment and it provides us with a competitive edge in the market of audit services.”

Vladimir Kolmakov

E: vladimir.kolmakov@migidelta.com

W: www.mgidelta.com



Find out more:

Contact

David Heath MD

E: david@circuit.io



circuit

To learn more about MGI Worldwide CPAAI Global Technology Partners contact:

Paul Winder at paul@mgiukarea.com

Get in touch

Find an MGI Worldwide with CPAAI firm near you at mgiworld.com/find-a-member



About MGI Worldwide with CPAAI

MGI Worldwide with CPAAI is a leading top-20 international network and association of almost 10,000 audit, accounting, tax and consulting professionals in over 460 locations around the world.

mgiworld.com

cpaai.mgiworld.com

Follow us



LinkedIn: [linkedin.com/company/mgiworld.com](https://www.linkedin.com/company/mgiworld.com)



Twitter: twitter.com/mgiworldwide



Facebook: www.facebook.com/mgiworldwide



YouTube: Subscribe to MGI Worldwide